Digital Channels at a Glance: Best Practices for TPP Programs



While it may seem like all digital channels are the same, in reality each channel reaches a unique audience and is well suited for a specific type of content. To optimize your reach and engagement, it's important to use the channel that matches your audience and content. This job aid shares best practices and considerations for each channel, which can help TPP programs improve their digital communication strategies.

Instructions: Review the information below to learn about the best practices for each digital channel. If your goal is to improve your program's existing digital communication strategy, first complete the <u>TPP Program Digital Channel Assessment</u> (for each digital channel your TPP program uses) and then review the information below.

Digital channel	Typical users	Recommended TPP program audience	Recommended frequency	Recommended approach to content	Recommended success metrics
Online newsletter A type of email that informs your audience of the latest news, tips, or updates about your organization	Professionals who regularly check email	 Implementation partners Parents/caregivers Community stakeholders 	At least once a month	 Focus on quick summaries and updates (not in-depth or technical information) Include links to more information 	Open rate (% of emails sent that are actually opened). The average open rate for education- and health-related online newsletters is 23%. Click rate (% of emails that get at least one click on a link within the email). The average click rate for education- and health-related online newsletters is 22%. Number of subscribers and subscriber growth.
Twitter An online news and social networking site that lets users share messages—including text, photos, videos, music, and links—that are up to 280 characters (called tweets)	Generation Z, Millennials, and Generation X*	Community stakeholders	As often as you have content— aim for once a day	 Tweet quotes or statistics with links to full articles Tweet live updates of conference sessions Retweet (repost messages) of followers and similar organizations Incorporate relevant hashtags into tweets 	Engagement in your content including, but not limited to, retweets and likes. A summary engagement measure is engagement rate, which is the number of engagements divided by impressions. The average engagement rate in 2020 was .5- 1%.

*Generation Z=born 1997–2012, Millenials=born 1981–1996, Generation X=born 1965–1980, Baby Boomers=born 1946–1964

Digital channel	Typical users	Recommended TPP program audience	Recommended frequency	Recommended approach to content	Recommended success metrics
Facebook An online social networking site that lets users share messages, including text, photos, videos, music, and links	Millennials, Generation X, and Baby Boomers	 Parents/caregivers Implementation partners Community stakeholders 	A few times a week	 Post infographics with supporting text Use the Facebook Live feature to live stream events or hold live Q&A sessions 	Clicks, likes, shares, and comments. Your followers are engaged if 1–2% of them click on, like, share, or comment on your posts (based on the current algorithm, likely only 16% of your followers will see your posts).
Instagram An app that lets users share photos and videos	Generation Z and Millenials	Program participants	Daily	 Post pictures or videos of anything your team considers important (e.g., the team at work, adolescent health-related infographics, community events) Include multiple photos or videos in one post to increase the odds that the algorithm re- features your post to people who skipped it Use the Instagram Stories feature to live stream events and interact with your audience in real time (e.g., Q&A sessions, polls) Consider configuring your accounts to simultaneously post to Instagram and Facebook Instagram Stories typically reach more people than Snapchat Stories 	Engagement is measured by a range of metrics such as: comments, shares, likes, and saves. A strong engagement rate is 1-5%.

Digital channel	Typical users	Recommended TPP program audience	Recommended frequency	Recommended approach to content	Recommended success metrics
Snapchat An app that lets users share photos and videos (called snaps) that disappear after they're viewed	Generation Z and Millenials	Program participants	When there are events or milestones you want to recognize	 Use the Snapchat Stories feature and add geotag filters (creative ways to show your location) for live events or milestones you want to recognize; consider hiring a graphic designer to create the geotag filters Snapchat feels safer to young people because the conversations disappear (be sure to take screenshots for your record keeping) 	Unique views and story completions. Use the Snapchat Insights feature to track these metrics. Benchmarks are not readily available.
TikTok An app that lets users create and share 15-second videos	Generation Z and young Millenials	Program participants	2–3 times a week	 Participate in current trends that align with your program's identity (e.g., use the Explore page to see popular content and hashtags, then create content that incorporates elements of popular content) Answer questions from viewers Talk directly to viewers 	Clicks, likes, and shares. Your followers are very engaged if 4.96% of them click, like, or share your content. Use the TikTok platform to track these metrics but keep in mind that more advanced analytics are only available to pro accounts.
Texting (SMS)	Anyone	 Implementation partners Community stakeholders Program participants Parents/caregivers 	No more than once every 1–2 weeks (if you text more frequently, you might frustrate or annoy people)	 Reminders about actions you want your audience to take (e.g., register for an event) 	Open rate. The average open rate of text messages is about 99%, and about 97% of messages are read within 15 minutes of delivery.

Digital channel	Typical users	Recommended TPP program audience	Recommended frequency	Recommended approach to content	Recommended success metrics
Website	Anyone. Younger audiences are more likely to access websites on a mobile phone.	 Implementation partners Community stakeholders Program participants Parents/caregivers 	As often as you have updated content. If you have a blog on your website, post on a regular schedule.	 Mission and vision Partnership opportunities Success stories Program descriptions Resources Event sign-up Newsletter sign-up 	Use your website analytics program (e.g. Google Analytics) to measure overall traffic (active users and total pageviews). Average time on site. Average page views per visit. Downloads (if applicable).

Sources

Broussard, S. & Floress, K. (2007, February). Are newsletters effective? Assessing their role as a communication tool. Purdue University. <u>https://www.extension.purdue.edu/</u>extmedia/FNR/FNR-269-W.pdf

Health Care Social Media. (2021, May 10). What to post on Twitter: A cheat sheet for healthcare tweeters. <u>https://hcsmmonitor.com/2021/05/09/what-to-post-on-twitter-a-cheat-sheet-for-healthcare-tweeters/</u>

Henderson, G. (n.d.). How often should I post on social media for my business. Digital Marketing Blog. <u>https://www.digitalmarketing.org/blog/how-often-should-i-post-on-social-media-for-my-business</u>

Jake-Schoffman, D. E., Wilcox, S., Kaczynski, A. T., Turner-McGrievy, G., Friedman, D. B., & West, D. S. (2018). E-media use and preferences for physical activity and public health information: Results of a web-based survey. *Journal of Public Health Management and Practice*, 24(4), 385–391. <u>https://doi.org/10.1097/phh.00000000000638</u>

McLachlan, S. (2021, September 21). 22 simple ways to increase Instagram engagement (free calculator). Hootsuite. https://blog.hootsuite.com/instagram-engagement/

Morand, T. (2020, January 15). Twitter for nonprofits: Does your organization really need to tweet? WildApricot Blog. <u>https://www.wildapricot.com/blog/twitter-for-nonprofits#3-who-is-your-audience</u>

Sehl, K. & Tien, S. (2021, June 29). 6 ways to calculate engagement rate (free calculator). Hootsuite. https://blog.hootsuite.com/calculate-engagement-rate/

Skinner, J. (2020, February 26). Why frequency in healthcare marketing matters. True North Custom. <u>https://truenorthcustom.com/blog/why-frequency-matters-in-healthcare-marketing/</u>

Sorce, K. (2019, April 22). *Snapchat vs. Instagram for healthcare marketing*. American Marketing Association. <u>https://www.ama.org/marketing-news/snapchat-vs-instagram-for-healthcare-marketing/</u>

Statista. (2021, October 19). U.S. Snapchat usage penetration in the United States 2020, by age group. <u>https://www.statista.com/statistics/814300/snapchat-users-in-the-united-states-by-age/</u>

Statista. (2021, November 23). Twitter brand post engagement 2020, by vertical. <u>https://www.statista.com/statistics/798414/daily-twitter-brand-audience-mentions-by-vertical/</u>

Statista. (2021, November 23). Instagram: distribution of global audiences 2021, by age group. <u>https://www.statista.com/statistics/325587/instagram-global-age-group/</u>

VerticalResponse. (2016, April 29). *Measuring the performance of your newsletter*. <u>https://www.verticalresponse.com/blog/measuring-the-performance-of-your-newsletter/</u>

West, C. (2021, April 22). 17 TikTok stats marketers need to know in 2021. Sprout Social. https://sproutsocial.com/insights/tiktok-stats/

This publication was supported by the Office of Population Affairs (Grant TPSAH000006). The views expressed do not necessarily reflect the official policies of the Department of Health and Human Services; nor does mention of trade names, commercial practices, or organizations imply endorsement by the U.S. Government.