

Primary Care Partnerships Video

Background

The video vignette on primary care partnerships is intended to demonstrate a conversation about establishing a Memorandum of Understanding (MOU) between a Title X clinic and a Federally Qualified Health Center (FQHC) for a formal referral agreement. Just over 15 minutes in length, the video covers some key talking points on making the case for partnership and for responding to objections to a partnership. This document summarizes those talking points for your reference as you approach potential partners.

Talking Points Summary

Talking point #1

Title X clinics should establish an MOU with an FQHC (or other primary care provider) for a formal referral agreement.

Talking point #2

Title X and FQHC agencies can optimize each other's capacities.

Talking point #3

Title X demonstrates high quality through evidence-based Quality Family Planning Recommendations, which can bolster FQHC clinical outcome measures and potentially result in funding increases—in addition to better patient care.

Talking point #4

Title X adheres to confidentiality standards and requirements.

Talking point #5

If the FQHC is not receiving Title X dollars, it does not need to follow Title X reporting requirements. In any case, the requirements are not burdensome with full integration.

Talking point #6

Integrating the sliding fee scale is not required if the Title X and FQHC programs are not integrated. If integrated, FQHCs would only need to waive the nominal fee for well-woman and contraceptive care for individuals below 100% of the Federal Poverty Level.

Talking point #7

Partnerships between Title X and primary care can benefit the entire community and the financial stability of the organizations serving them.